

TKC Corporation 59th Term Financial Results

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I Full-year Results for the 59th Term (Fiscal Year Ended September 2025)

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1. Full-year Business Results Highlights



Consolidated turnover

Over 80 billion yen

→ Income and profit increases

Net profit

Record high for the 11th consecutive year

Dividends

Increased for the 11th consecutive year (by 10 yen [estimate])

Accounting Firm Business Division

- ✓ Helped client SMEs achieve "Profitable Settlement" and "Compliant Tax Returns" through collaboration with the TKC National Federation
- ✓ Promoted greater expansion of features and implementation support for TKC systems to achieve the full-scale digitalization of accounting operations

Local Governments Business Division

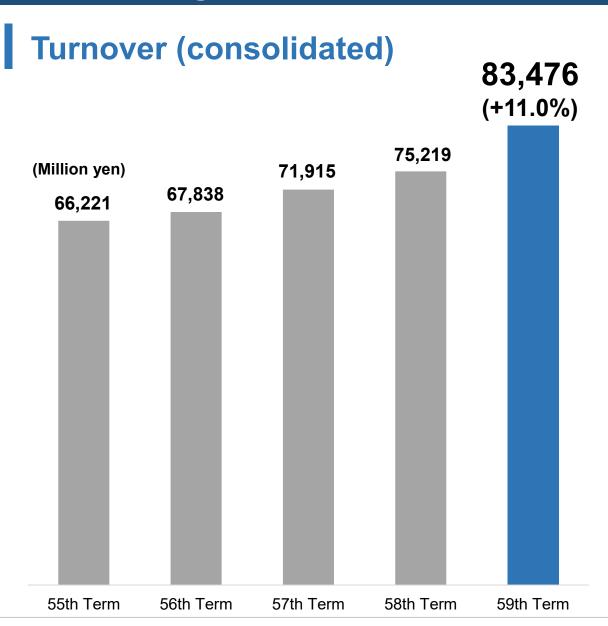
 Supported migration to standard-compliant systems, and migration proceeded in line with initial plans (68 of 164 municipalities completed migration)

Increase in both income and profit, recordhigh profits

√ The Group's consolidated operating results saw recordhigh operating and ordinary profits for the 12th consecutive year and record-high net profit attributable to owners of parent company for the 11th consecutive year

2. Operating Results | Consolidated





Turnover

83,476 million yen (+11.0%)

Operating profit

16,142 million yen (+4.1%)

Ordinary profit

16,590 million yen (+3.5%)

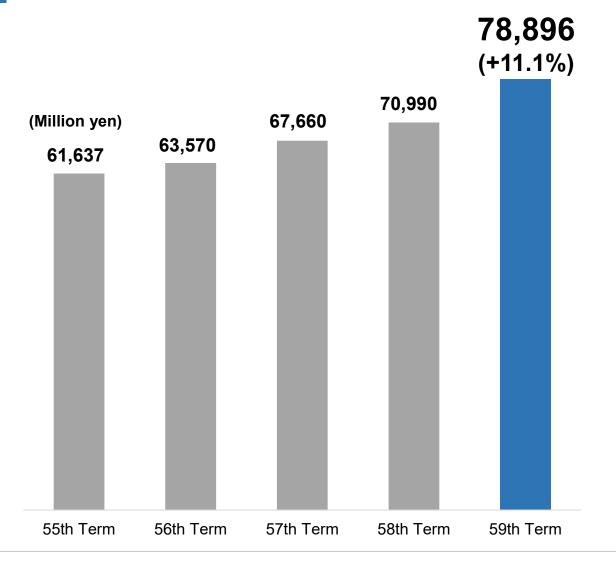
Net profit

12,094 million yen (+7.3%)

2. Operating Results | Non-consolidated



Turnover (non-consolidated)



Turnover

78,896 million yen (+11.1%)

Operating profit

15,501 million yen (+3.6%)

Ordinary profit

16,176 million yen (+2.7%)

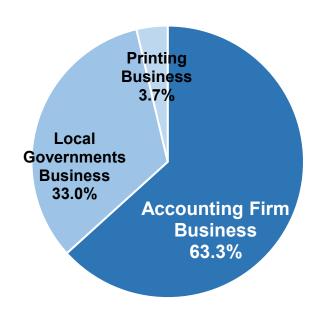
Net profit

11,853 million yen (+6.1%)

2. Operating Results | Composition

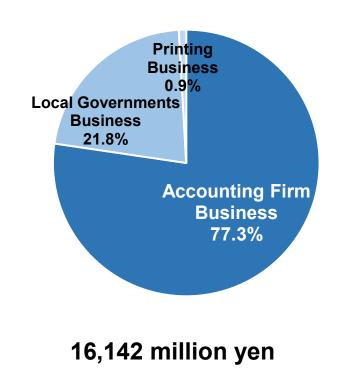


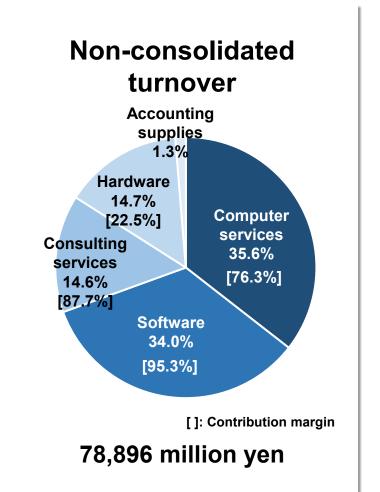
Consolidated turnover



83,476 million yen

Consolidated operating profit





*Turnover from software

One-time purchase:

Rental:

26% 74%



YoY

+5.1%

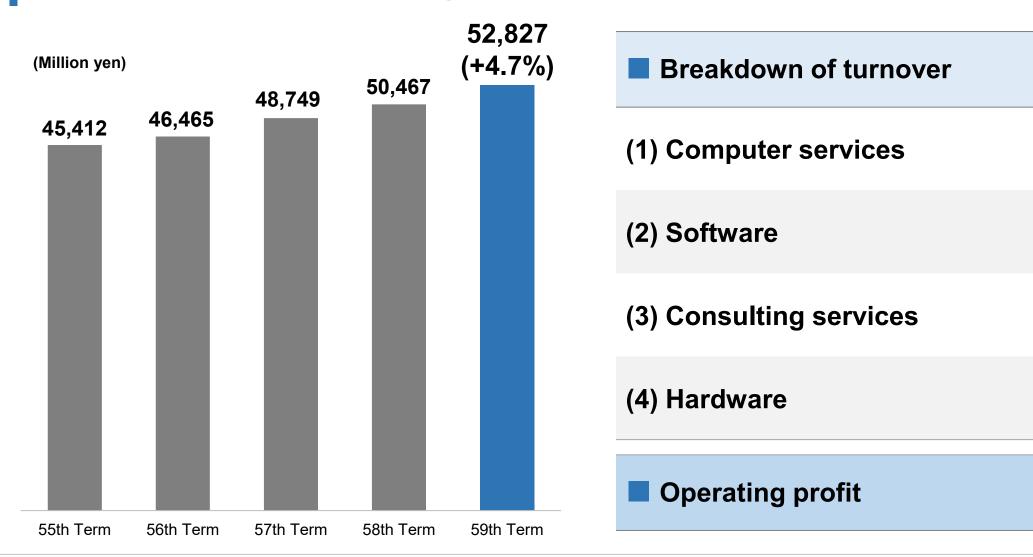
+1.5%

+2.5%

+15.7%

+10.5%

Turnover of the Accounting Firm Business Division





Business results highlights of the Accounting Firm Business

Computer services	YoY +5.1 %	Turnover from data center usage fees increased due to an increase in enterprises that started using the FX Cloud Series (Cloud Accounting System) and an increase in TKCNF member firms that use cloud services with the TKC-Phone.
Software	41.5%	More enterprises started using the FX Cloud Series, which can send and receive Peppol invoices and prepare "superior electronic books" in an integrated and seamless digital process.
Consulting services	YoY +2.5 %	Turnover from launch and operation support fees increased due to new orders for FX4 Cloud, a financial accounting system that caters to medium-sized enterprises.
Hardware	YoY +15.7%	Replacement of PCs increased as a result of conducting the "Transition to Windows 11 Support Campaign."
Operating profit	YoY +10.5%	Turnover from software with higher profit margins steadily increased, while fixed costs were reduced due to the consolidation of TKC Data Processing and Printing Centers.

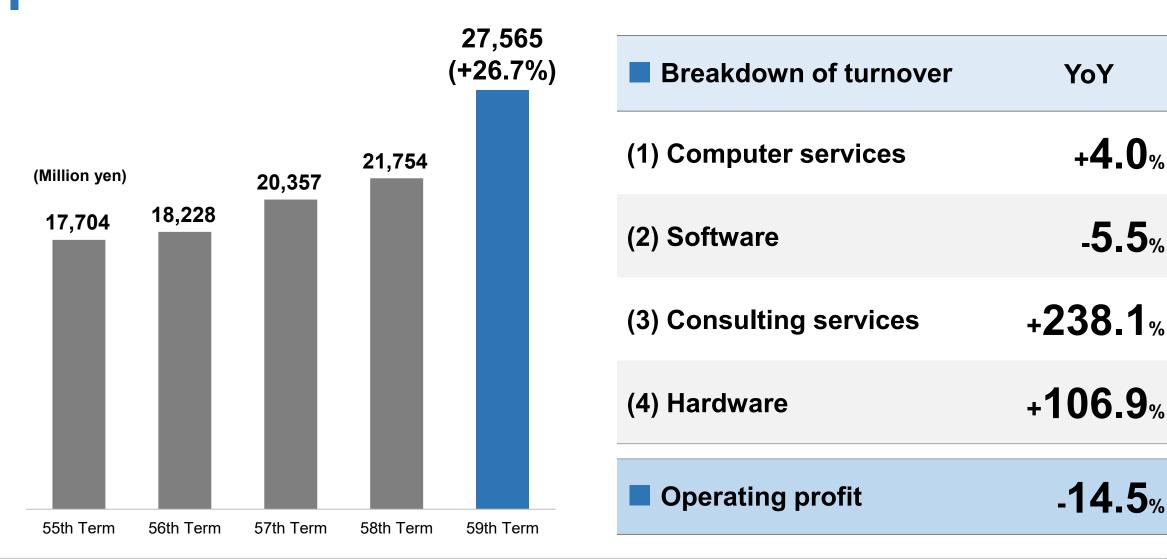


YoY

+4.0%

-5.5%

Turnover of the Local Governments Business Division



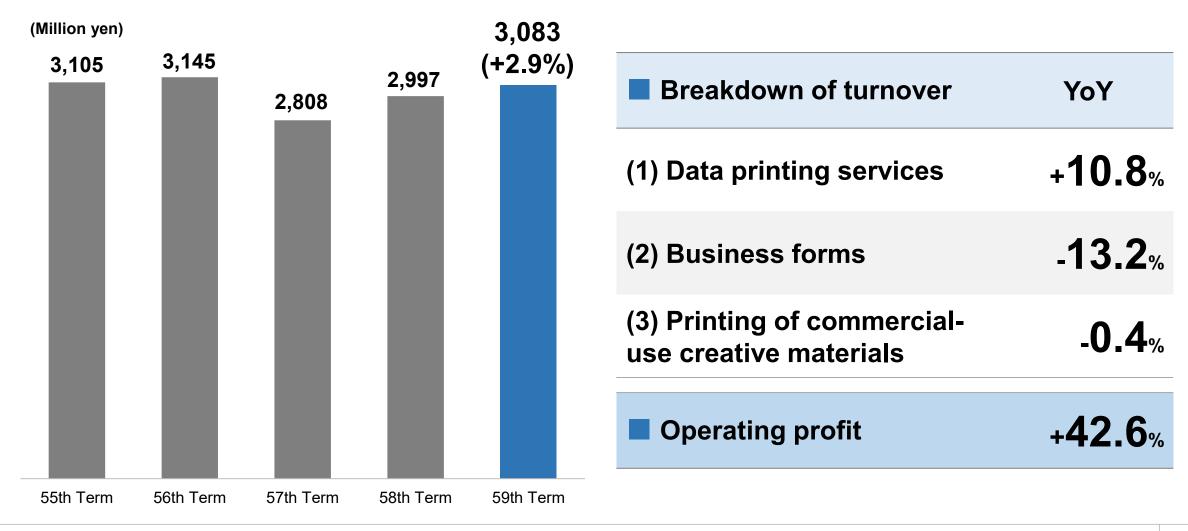


Business results highlights of the Local Governments Business

Computer services	YoY + 4.0 %	Printing of admission tickets for the House of Councillors election and the printing of notification letters on support for low-income groups, etc. were outsourced to the Company. More municipalities began using the TASK Cloud Convenience Store Certificate Issuance System and Easy Service-Counter System.
Software	YoY - 5.5 %	Impacted by the absence in the fiscal year under review of system development related to the migration to standard-compliant systems, along with resident tax system upgrades associated with the fixed-amount tax reduction, which were both outsourced to the Company in the previous fiscal year.
Consulting services	γ _ο γ + 238.1 %	Increased as a result of completing migration to standard-compliant systems and Gov-Cloud for 68 customer municipalities in line with initial plans.
Hardware	_{YoY} +106.9%	Servers for government offices were installed due to the migration to standard-compliant systems. There was also an influx of customers who reached the timing for renewing hardware devices related to Juki-Net.
Operating profit	_{YoY} -14.5%	Impacted by an increase in depreciation related to capitalized software following the start of provision of standard-compliant systems, etc.



Turnover of the Printing Business Division





Business results highlights of the Printing Business

Data	printing
servi	ces

YoY

+10.8%

Increased as a result of receiving new orders for notification operations related to the House of Representatives election, receiving orders from a mutual aid association, etc. for the printing of notification letters, and receiving orders from major customers for the creation of new promotional direct mails and questionnaire printing operations.

Business forms

YoY

-13.2%

Impacted by a decline in demand for form printing operations due to advances in digitalization, and by the surge in orders for business forms in the previous fiscal year before the price revision.

Printing of commercial-use creative materials

YoY

-0.4%

Creation of catalogs, pamphlets, etc. decreased.

Operating profit

YoY

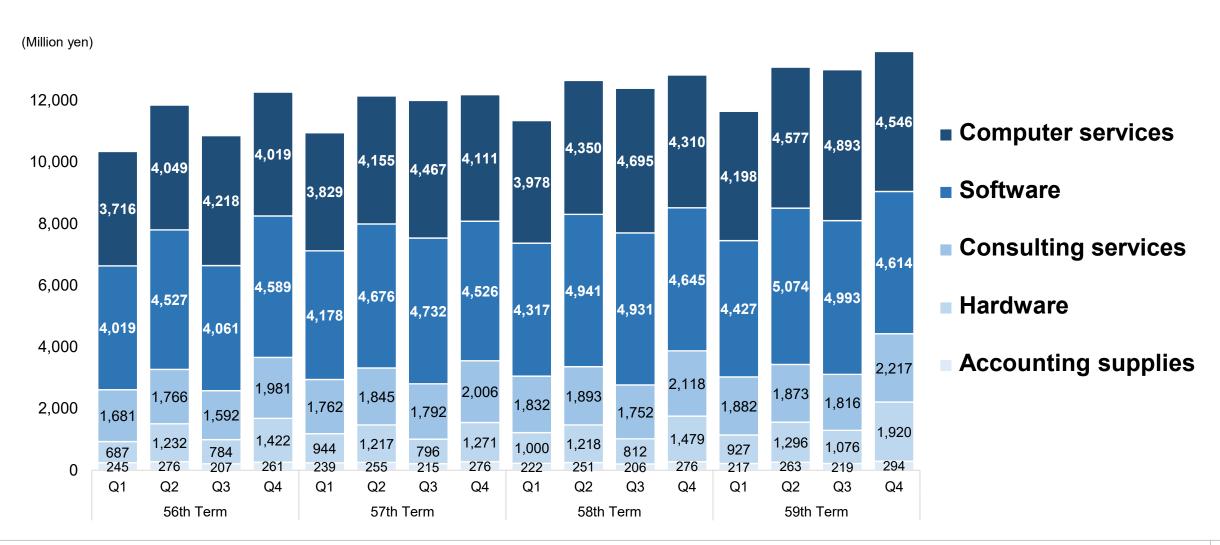
+42.6%

Turnover from products related to DPS with higher profit margins increased. Prices were revised (increased) in October 2024.

2. Operating Results | Quarterly Business Results (Non-consolidated)



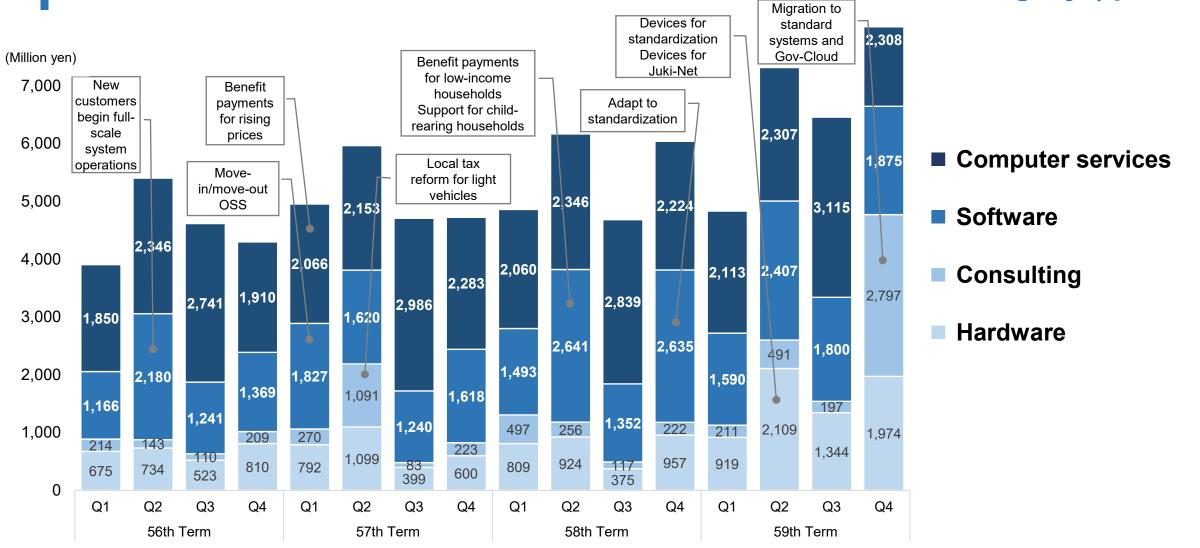
Accounting Firm Business Division's turnover by sales category (quarterly)



2. Operating Results | Quarterly Business Results (Non-consolidated)



Local Governments Business Division's turnover by sales category (quarterly)



3. Key Topics of the 59th Term



Quick Monthly Report Service

Launched

November 2024

TKC-Phone

Launched

February 2025

"Expense Management on Smartphones"

Launched

April 2025

TKC Fast Link

Launched

September 2025

3. Key Topics of the 59th Term



Peppol Access Point

Over 8,000 registered users

Number of invoices sent in September: 20,621

Utsunomiya UniversityTKC
Al Solution
Joint Lab established

Migration to standardcompliant systems by municipalities

Completed for 68 municipalities

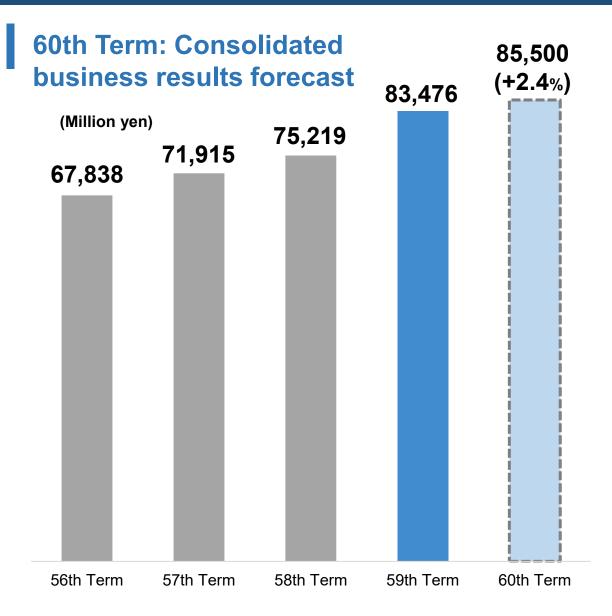
September 30, 2025

Fixed costs reduced through the transfer of processing at TKC Data Processing and Printing Centers (DPPCs)

Completed transfers at DPPCs in Okinawa and Chushikoku. The transfer at the Tohoku DPPC is planned in the 60th Term.

4. Business Results Forecast for Coming Fiscal Years | 60th Term





Turnover

85,500 million yen (+2.4%)

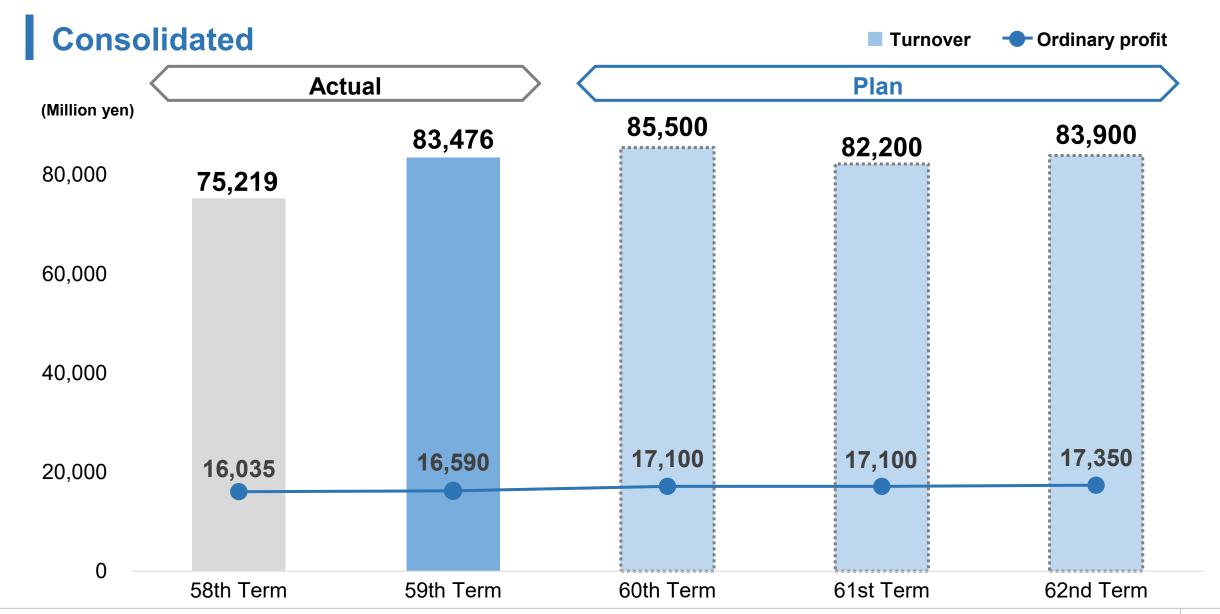
Ordinary profit

17,100 million yen (+3.1%)

- ✓ Income and profit increases are expected in the 60th Term due to a temporary increase in turnover from meeting system standardization specifications, as required by the national government.
- ✓ In the 61st Term, it is forecast that this temporary turnover will no longer exist, resulting in a decrease in income compared to the 60th Term. However, an increase in both income and profit is planned in the 62nd Term.
- ✓ Even after excluding the fluctuations caused by this special demand, the Company and the Group are expected to achieve steady growth from the 60th to the 62nd Terms. (Increase in income and profit)

4. Business Results Forecast for Coming Fiscal Years 61st to 62nd Terms







Business practices that are mindful of capital costs

We promote business practices that are mindful of capital costs, aiming to achieve the sustainable growth of the Company and improve its corporate value over the medium to long term. We adopt ROE (target: 11% or higher) as an indicator for managing capital costs. We aim to increase ROE by enhancing profitability and providing substantial returns to shareholders. As an indicator of profitability, we have set our target for the contribution margin at 70% or higher, and we are focusing on the efficient generation of profits. In addition, shareholder returns are implemented based on a basic dividend policy of a 50% dividend payout ratio. As a result of this approach, the ROEs over the past three fiscal years were at levels exceeding our capital costs (understood to be roughly 5%), as follows.



56th Term: 11.0%; 57th Term: 11.8%; 58th Term: 11.8%; 59th Term: 11.8%

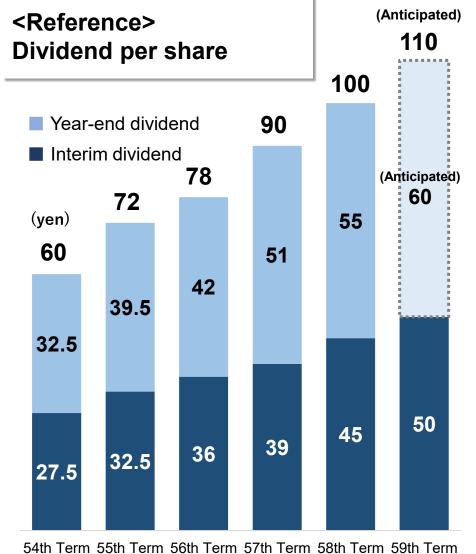


Shareholder return: 50% dividend payout ratio target

- The dividend is anticipated to increase for the 11th consecutive year —
- 60 yen per common share of the Company (10 yen increase)

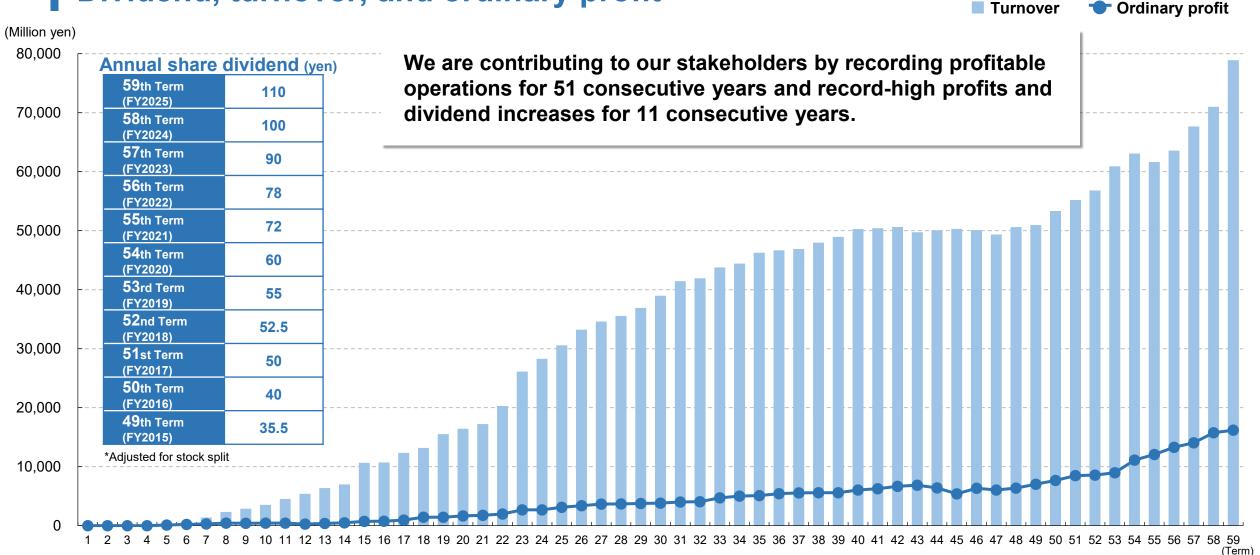
Breakdown Common dividends 50 yen Special dividends 10 yen

- Dividend total 3,089,137,140 yen
- Dividend payout ratio(non-consolidated) 47.9%(consolidated) 46.9%





Dividend, turnover, and ordinary profit





Dividends and dividend payout ratios

Year	Common dividends	Special dividends	Commemorative dividends	Annual dividends	DPR	Note
1987	10			10	10.7%	Listed on the Second Section of TSE
1988	10			10	12.5%	Stock split [bonus issue] (1:1.25)
1989	11	1		12	13.9%	Stock split [bonus issue] (1:1.2)
1990	12			12	14.1%	Stock split [bonus issue] (1:1.2)
1991	14		6	20	27.5%	Stock split [bonus issue] (1:1.2)
1992	16			16	19.7%	
1993	16			16	19.3%	Stock split [bonus issue] (1:1.1)
1994	16			16	18.2%	Stock split [bonus issue] (1:1.1)
1995	16			16	18.0%	Stock split [bonus issue] (1:1.1)
1996	16			16	19.7%	Listed on the First Section of TSE; stock split [bonus issue] (1:1.1)
1997	16			16	20.3%	Stock split [bonus issue] (1:1.1)
1998	16			16	19.5%	
1999	17	1		18	20.8%	
2000	18			18	20.4%	
2001	18			18	20.6%	
2002	19	1		20	21.7%	
2003	25	5		30	30.5%	
2004	30			30	29.8%	
2005	30		5	35	32.7%	40th company anniversary commemorative dividends
2006	30		10	40	36.2%	40th company anniversary commemorative dividends

Year	Common dividends	Special dividends	Commemorative dividends	Annual dividends	DPR	Note
2007	40			40	36.1%	
2008	40		4	44	36.8%	Commemorative dividends for 30th consecutive year of income and profit increases
2009	44			44	31.4%	
2010	44			44	33.0%	
2011	44			44	39.3%	
2012	44			44	37.8%	
2013	44			44	32.3%	
2014	44			44	32.7%	
2015	66		5	71	46.3%	50th company anniversary commemorative dividends
2016	70		10	80	46.8%	50th company anniversary commemorative dividends
2017	100			100	44.9%	
2018	105			105	46.5%	
2019	110			110	46.2%	
2020	120			120	42.2%	
2021	97.5	7		104.5	45.7%	Stock split (1:2)
2022	72	6		78	45.1%	
2023	78	12		90	45.7%	
2024	90	10		100	46.7%	
2025	100	10		110	47.9%	Forecast



II Management Policy and Main Activities

TKC and its customers

11,600

Number of TKC National Federation (TKCNF) Members 649,000

Number of SMEs and medium-sized enterprises that filed electronic income tax returns

Approx. 6,000 groups

Number of listed companies and large companies using the Consolidated Group Solution

27,500

Number of municipalities using the Legal Information Database

1,150

Number of municipalities using TKC systems

TKC's Management Policy



Business practices based on principles

We place the most value on making a "contribution to our customers."

Masanori lizuka

Representative Director and President

Contribution to our customers

For the prosperity of our customers, we will

- 1. seek conditions for the success of our customers' business,
- 2. <u>develop systems to strengthen these</u> conditions, and
- 3. <u>offer our utmost support for their</u> implementation.

Our joy is to contribute to our customers.













Activities to achieve "Profitable Settlement" and "Compliant Tax Returns"

- 1 Promotion of self-accounting by the TKC method
- 2 Provision of the Quick Monthly Report Service (since November 2024)
- 3 Support for the preparation of highly reliable financial statements based on timely and accurate bookkeeping
- 4 Promotion of TKC Monitoring Information Service
- **5** Launch of TKC Fast Link
- **6** Soliciting new members (promoting membership of TKCNF)
- Support for monthly financial closing by TKCNF member firms and fostering of good-standing enterprises



Activities to achieve "Profitable Settlement" and "Compliant Tax Returns"

1 Promotion of self-accounting by the TKC method



- √ Use of "Strategy-level" features
- ✓ Use of "Day-to-day-level" features, such as a feature for receiving bank credit data and a feature for the integration of salary journal entries

Percentage of enterprises using TKC systems that have a profitable settlement

57.0% are profitable

The percentage of enterprises using TKC's FX Series that have a profitable settlement is more than the percentage in National Tax Agency statistics (36.5%).

Percentage using cloud financial accounting systems for enterprises

44% are using cloud systems



Activities to achieve "Profitable Settlement" and "Compliant Tax Returns"

2 Provision of the Quick Monthly Report Service (since November 2024)

The number of users exceeded 16,000 in the 10 months since its launch



- The Quick Monthly Report is sent via auto-generated emails to SME business owners, directors of firms, and others
- Marginal income statements, equity ratios, comments, etc. are delivered to the smartphones of business owners
- Allows business owners to make swift business decisions even during business trips and stay abreast of numerical data



Activities to achieve "Profitable Settlement" and "Compliant Tax Returns"

3 Support for the preparation of highly reliable financial statements based on timely and accurate bookkeeping

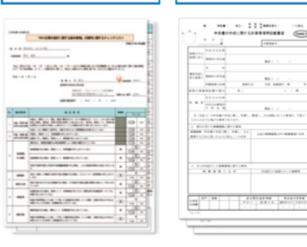
enterprises
supported by
TKC in filing
electronic income
tax returns

<The reliability of SMEs' financial statements can be verified from the following three documents.>

Chusho Kaikei Yoryo (General Accounting Standard for SMEs) checklist

Tax Audit Report

Certificate of Bookkeeping Timeliness



Confirm compliance
with the Chusho Kaikei
Yoryo (General
Accounting Standard
for SMEs).

Confirm that the tax
consultant has fulfilled
their duty of due care and
accountability in the
process of preparing the
tax return.



Confirm that the tax consultant has fulfilled their duty of due care and accountability in the process of preparing the tax return.

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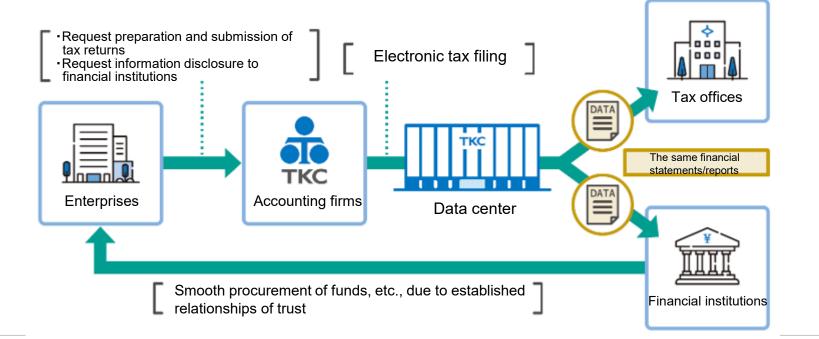


Activities to achieve "Profitable Settlement" and "Compliant Tax Returns"

4 Promotion of TKC Monitoring Information Service

Highly rated by financial institutions and credit guarantee corporations that offer management support to SMEs

Used more than 360,000 times!



Guidelines for Personal Guarantee Provided by Business Owners

Can verify the 3 requirements for cancelling personal guarantees

- (1) properly separating the accounting of transactions between corporations and individuals
- (2) maintaining a certain standard of financial foundation
- (3) ensuring the transparency of management through the accurate determination of financial position as well as timely and appropriate information disclosures



Activities to achieve "Profitable Settlement" and "Compliant Tax Returns"

5 Launch of TKC Fast Link (September 2025)

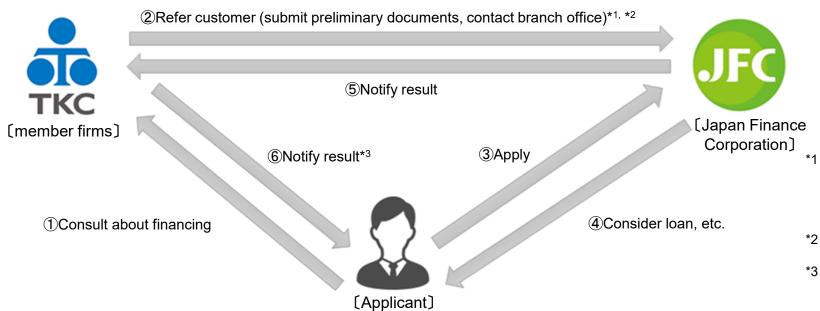






日本政策金融公庫

- ✓ Digitalizes loan application, screening, and monitoring
- ✓ Through swift decision-making on loans, this service supports smooth financing for SMEs and small business operators



Loan decisions made within 5 business days

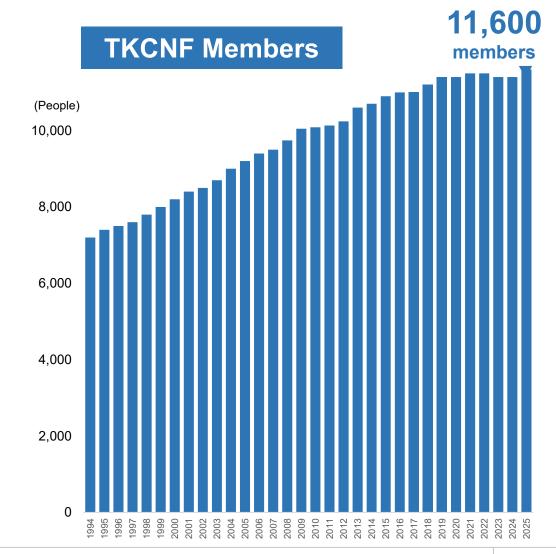
- *1 TKCNF Members submit in advance materials such as financial statements, trial balance sheets, plans prepared using the Continuous MAS System, and the prescribed letters of reference (for TKC Fast Link). JFC can use these materials to make loan decisions and carry out screenings more quickly.
- *2 By using JFC Direct to deliver the above materials, materials can be submitted in a timely and secure manner.
- *3 After the loan is executed, financial statements are continuously submitted to JFC through the TKC Monitoring Information Service.



Activities to achieve "Profitable Settlement" and "Compliant Tax Returns"

- 6 Soliciting new members (promoting membership of TKCNF)
 - ✓ Stepped up solicitation efforts in collaboration with TKCNF
 - ✓ Enhanced the support system for firms joining TKCNF

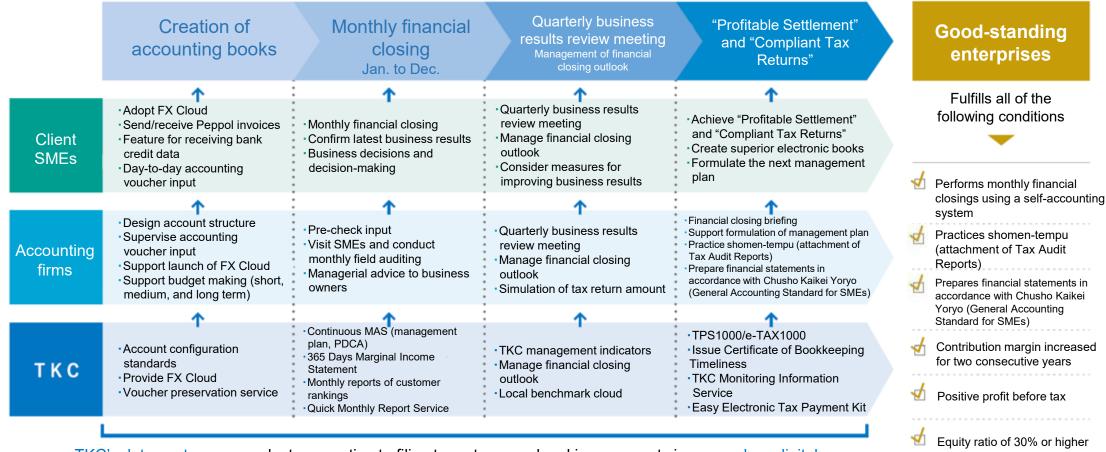
Number of new members: 364 (October 2024–September 2025)





Activities to achieve "Profitable Settlement" and "Compliant Tax Returns"

Support for monthly financial closing by TKCNF member firms and fostering of good-standing enterprises



TKC's data center can conduct accounting to filing tax returns and making payments in a seamless digital process.



Expansion into the listed enterprise market

- 1 Initiative on digital invoices

 TKC Corporation acts as the representative managing corporation of the

 E-Invoice Promotion Association (EIPA)
- **2** Communication of initiatives related to the adoption of the revised lease accounting standards











- 3 Expansion of market share among listed enterprises and support for expanding the client base of TKCNF Members
 - Group Relief Corporate Tax System: Used by approx. 46% of enterprises with more than 100 million yen in share capital
 - TKC Consolidated Group Solution: Used by 44% of listed companies (and 94 of the top 100 companies with the highest turnover)



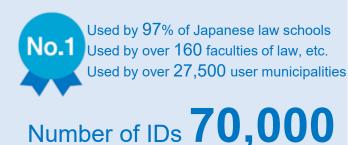
*TKC study

Expansion of market for legal information database services

Expansion of market for legal information database service







For law schools
(faculties of law and researchers)

Law School Educational and
Research Support System

The education and research support systems for law school

Law schools / faculties of law

Can be used as a guide when conducting research or writing papers for law-related courses.

Faculties of law and others

- Study tools for civil service examinations
- Study tools for the Test of Legal Proficiency

For law school graduates

Support System for Law School Graduates

Support law school graduates to pass the bar exam through drills for short-answer questions and essays, as well as three mock exams held annually.



The extensive database is a trusted partner to support your legal apprenticeship. In addition to an affordable annual fee, legal apprentices can switch from the Support System for Law School Graduates for free.



Contains all types of legal information, such as precedents, laws and regulations, bibliographic references, journals, and practice support tools.

The collection boasts 62 legal journals and related materials, making it one of the largest in Japan.

Business Activities of the Local Governments Business Division **TKC



Meeting the specification of the standardization of local government information systems

Local Government Information System Standardization Basic Policy

Significance and objectives of integration and standardization

- Aim to complete migration to standard-compliant systems using Gov-Cloud by March 31, 2026 (end of the government fiscal year) (details set forth in the Standardization Basic Policy revised on September 8, 2023)
- Aim to reduce the operation expenses of information systems, etc. by 30% compared to FY2018 levels
- Develop the digital infrastructure of local governments, ensure an environment for competition, and build a quick and flexible system from system ownership to usage
- By Sept. 30, 2025 Completed migration for 68 municipalities

By Mar. 2026 Plan to complete migration for 164 municipalities

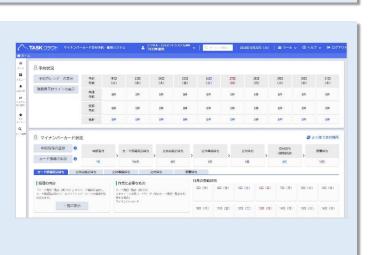
Business Activities of the Local Governments Business Division



Support for digitalization and online provision of administrative procedures









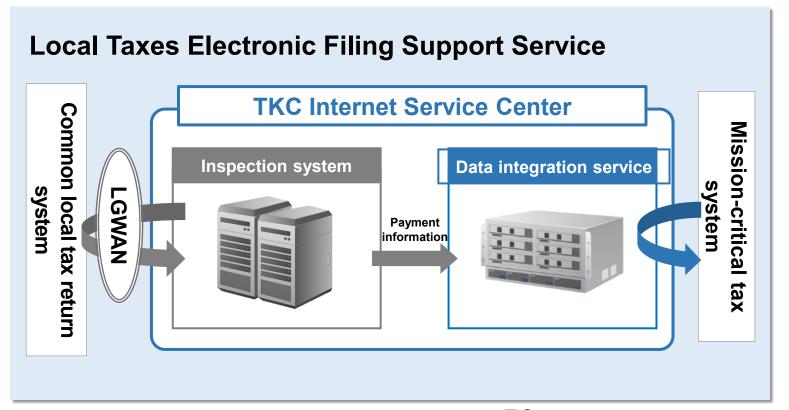
By over 190 municipalities

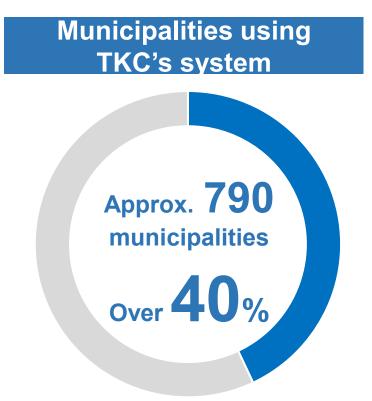
Business Activities of the Local Governments Business Division TKC



Support for digitalization of local tax administrative procedures

Enhanced and expanded the features of related systems for the launch of the common local tax return system





Jointly developed proposals with approx. 50 partner enterprises with which we have alliance partner agreements

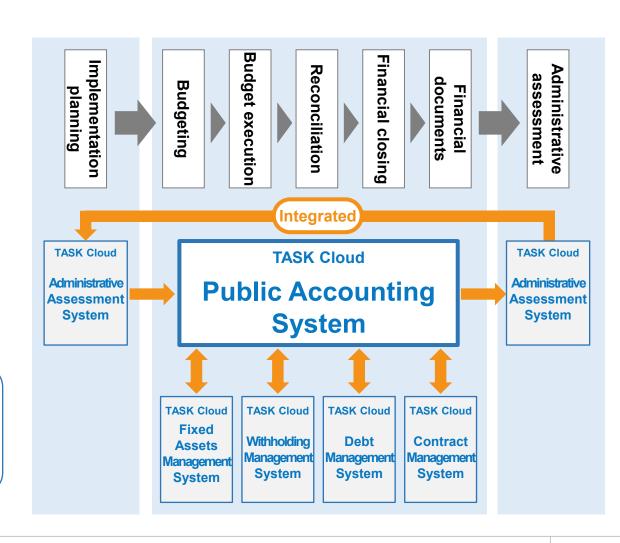
Business Activities of the Local Governments Business DivisionTKC

Support for digitalization of internal administration

Public Accounting System



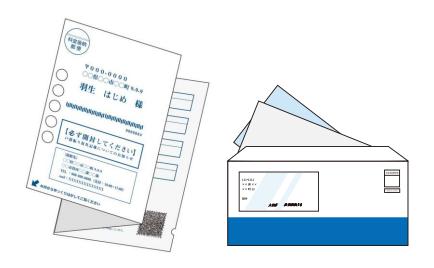
- ✓ Provided holistic support from implementation planning to budgeting, financial closing, and administrative assessment
- ✓ Significantly enhanced various functions that support sustainable administrative management and the functions of electronic approval systems
 - Promote the digitalization and streamlining of internal administration through integrated use with the Public Accounting System



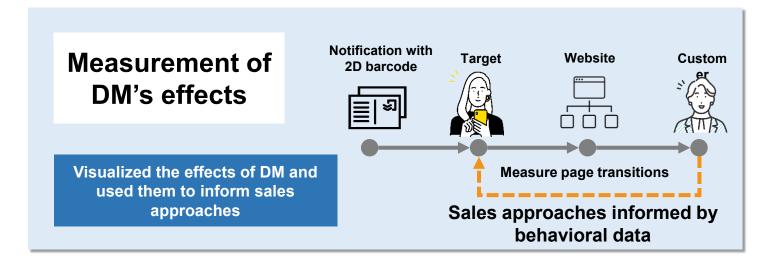
Business Activities of the Printing Business Division



Data printing services (DPS)



- ✓ Direct mail (DM) printing service
- ✓ Questionnaire printing service
- ✓ Business process outsourcing of notification services





Business Activities of the Printing Business Division



Printing of commercial-use materials and business forms



Commercial-use materials and promotional giveaways

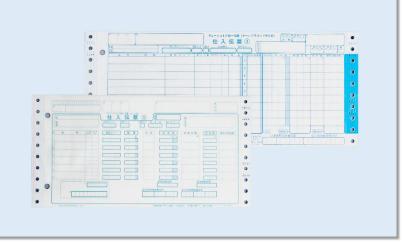
Developed paper-based promotional giveaways using our commercial printing service



- ✓ Printed materials for anniversary events
- ✓ Revised editions of specialized books (due to legal revisions)

Handwritten forms and specific forms

Demand for business forms remained strong







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This document contains forward-looking statements. Such statements are based on assumptions derived from information currently available and do not constitute a guarantee of future business results. Please note that future business results may differ from these statements due to changes in the business environment and other factors.